

Message Text

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PAGE 01 LIBREV 00240 271119Z POSS DUPE
ACTION AF-08

INFO OCT-01 ISO-00 EB-08 /017 W
-----272155Z 065531 /71
R 271027Z JAN 77
FM AMEMBASSY LIBREVILLE
TO SECSTATE WASHDC 8842
USDOC WASHDC

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E.O. 11652: N/A
TAGS: ECRE, ECEM, GB
SUBJ: BROWN AND ROOT LOSES SOGACEL CONTRACT

BEGIN UNCLASSIFIED

1. COMMUNIQUE CARRIED IN JANUARY 25 ISSUE OF GABON MATIN
ANNOUNCED THAT TECHNIP/JAAKKO POYRY/SETIMEG GROUP HAD
WON CONTRACT FOR CONSTRUCTION OF SOGACEL CELLULOSE PULP
PLANT OVER HEURTY/BROWN AND ROOT PROPOSAL.

2. COMMUNIQUE LISTS SUPERIORITY OF THE FORMER ON THE BASIS
OF SEVERAL POINTS: A) FIRM PRICE, B) CONSTRUCTION TIME OF
40 MONTHS, C) GUARANTEES AS TO CAPACITY OF FACTORY, QUALITY
OF PULP AND MARKETING AND D) MORE ADVANTAGEOUS FINANCING
ARRANGEMENT.

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3. OUTCOME WAS NOT ENTIRELY UNEXPECTED. SLOAN OF BROWN AND
ROOT INFORMED AMBASSADOR THAT HE HAD KNOWLEDGE THAT
TECHNIP WAS PERMITTED ON THE EVE OF BID OPENING TO REFIN
THEIR OFFER, BASED ON PRIOR KNOWLEDGE OF THE BROWN
AND ROOT PROPOSAL. FURTHER, TECHNIP IS SUBSIDIARY
OF ELF, WHO ARE INVESTORS IN SOGACEL. FINALLY,
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THE JAAKKO POYRY REPS THREATENED TO WITHDRAW
THEIR MARKETING SERVICES FOR THE PULP IF GROUP'S
BID WAS UNSUCCESSFUL.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONTRACTS, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 27-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LIBREV00240
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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From: LIBREVILLE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770113/aaaaa1ft.tel
Line Count: 60
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: bac638d0-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Feb-2005 12:00:00 am
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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Review Withdrawn Fields: n/a
SAS ID: 3487306
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Status: NATIVE
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TAGS: ECRE, ECEM, GB, BROWN & ROOT
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